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Fabrice Derrick TILOT

Born in New York, U.S.A, 24 August 1960. Belgian.

Education

- 1988 Post-graduate. Executive Training Program in Japan organised by the EU Commission.
- 1986 Post-graduate, International Trade and Finance, University of Brussels.
- 1982 Graduate, Solvay Business School, University of Brussels (5 years curriculum combining Engineering and Business Administration, MBA).
- 1965-77 Studied in France, Belgium and Africa; French Baccaalaureat (Sciences).

Army Reserve Officer (NATO Officer).

Fluent in French, English, Dutch and Japanese languages. Basic knowledge of German language.

Professional Experience

- at present: * **Triple A Management, Ltd**, Japan; President (founder).
Established and manages the company in Japan. Management, Marketing and Representation Services
for foreign firms and institutions. 5 million EUR annual turnover.
 - ! Chief Representative of ALANOD Group (German, anodized aluminium) in Japan.
 - ! Chief Representative of Orelis Environment SAS (French, Chemicals) in Japan.
 - ! Chief Representative of Coil SA (Belgian, coated aluminium) in Japan.
 - * **Belgian-Luxembourg Chamber of Commerce in Japan**; President.

- 1989-1992: **Hoogovens Group**; President of Hoogovens Aluminium Japan, Ltd, in Tokyo.
 - ! Established and managed the subsidiary in Japan.
 - ! Developed sales (4 billion yen), technology transfers and strategic alliances on behalf of the group.

- 1983-1989: **Tractebel Group** (holding company, part of the Société Générale de Belgique group).
1987-1989: Tractebel S.A.; Chief Representative in Japan.
 - ! Promoted joint projects in Japan and abroad.
 - ! Simultaneously took part in the 18-month EU Executive Training Program in Japan, including a 6-month assignment at Sumitomo Corporation headquarters.1984-1987: Chamebel S.A. (wholly owned by Tractebel group), Belgium.
Business Development Manager (1985-1987).
 - ! Assigned in setting up the corporate strategy.
 - ! Managed relations with banks, trade associations, Government agencies.
 - ! Negotiated long-term financing schemes.
 - ! Promoted business relations in Far-East countries for companies of the Tractebel Group; achieved the identification, negotiation and follow-up of a major commercial agreement with Sumitomo Corporation.
Financial Coordinator of Subsidiaries abroad (1984-1985).
 - ! Was responsible for financial reporting to the parent company's board.
 - ! Reorganized and monitored the subsidiaries' accounting system, coordinated external audits.1983-1984 : Tractebel S.A., Belgium; Investment Analyst.
 - ! Identified and evaluated joint ventures, transfers of technology, investments opportunities.

In above capacities, traveled extensively all over the world.

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